



City Administrator's Office
City Hall, 125 East Sixth Street
Marysville, Ohio 43040-1641
(937) 645-1050
FAX (937) 642-6045
www.marysvilleohio.org

September 5, 2013

To Whom It May Concern,

In June of this year, the City of Marysville was approached by its current wholesale electric provider with a renewal offer for its electric generation. Unsure of its validity, Marysville asked Scioto Energy if they could help in the evaluation. Scioto Energy was very responsive, and quickly assembled the necessary data in order to engage the wholesale suppliers. Through the initial procurement efforts, we received rates that were as much as 35% lower than the offer from the incumbent. They helped us understand what all of the options that were available to us, and ultimately helped the city negotiate a new agreement.

We are continuing our work with Scioto Energy, as they are looking into additional programs such as demand response and utility rebates, that will further the financial savings for the city. Its staff is extremely knowledgeable, and Marysville would strongly recommend Scioto Energy's services to anyone looking for assistance in the energy space.

Sincerely,



Terry Emery
City Administrator



John Mitchell
Director of Public Service